

**REQUEST FOR EXPRESSIONS OF INTEREST  
(CONSULTING SERVICES – FIRMS SELECTION)  
GEORGIA**

**Third Regional Development Project (RDPIII) – P150696  
Loan No: 8494-GE**

**Vision and Concept, Detailed Designs and Construction Supervision  
for the Sustainable Conservation and Facilities Development  
for Truso Protected Landscape**

Reference No: **IBRD/RDPIII/CS/QCBS/09-2019**

The Government of Georgia has received financing from the World Bank (WB) toward the cost of the Third Regional Development Project (RDPIII), and intends to apply part of the proceeds for the above consulting services.

The overall scope of this Consulting Services is to develop a vision and concept for the Sustainable Conservation of the Truso Protected Landscape (TPL) and identify priority investments for the facilities development to support environment-based tourism economy; carry out detailed designs and conduct supervision of contracted civil works of investment programs, including environmental and social (E&S) supervision for the Truso Protected Landscape (TPL) and preservation of the Zakagori Complex under this TOR, taking in consideration the spatial and functional context of the adjacent Kobi gateway development and Kazbeghi National Park.

Truso Valley is the upstream basin of Tergi river located at the northern part of Greater Caucasus mountain system, in Stepantsminda municipality. The valley is the abounded historic area and very valuable cultural landscape with complete set of historical monuments: settlement system, fortifications, residential buildings, cemeteries etc. The values of landscape level historic cultural heritage assets/natural beauty are extremely high, appeal to visitors and demand are of national importance.

The consultant is expected to develop (1) a scoping concept aligned with the overall protected landscape management objectives, (2) a list of possible investments (including conservation of Zakagora Fortress) for the Clients selection and approval, (3) detailed designs for the selected investments, and (4) deliver the supervision services for contracted works. Promoting the combination of natural assets preservation with the conservation and enhancement of cultural heritage sites, the TPL can become a key area for a very diversified and all-seasonal nature/culture-based tourism offer.

This is a two-phased assignment, where the first phase will cover tasks 1-3 and the second phase will relate to supervision services (including environmental and social). The Interested Consulting Firms are expected to submit their financial proposal with respect to the phases, clearly indicating the quote for the first and second phases, separately.

Estimated allocation for investments for construction works is 3,500,000.00 USD (approximately 9,300,000.00 GEL).

**The estimated level of effort for these Consulting Services is estimated to be in the range of USD 700,000.00.** The timeframe for implementing the overall investment program is 35 months (tasks 1-3 in 5 months, and Supervision – 18 months), followed by 12 Months defect Liability period for each contract.

The Municipal Development Fund (MDF) invites eligible consultants (“Consultants”) to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services.

**The shortlisting criteria are:**

- Similar experience within the last ten years (i.e. since January 2009). Weighted score for evaluation is 70%. Similar experiences shall include (but not limited to) (i) developing a vision, development concept and detailed designs for protected landscape areas/parks that are aligned with the protected areas categories such as National Park and Protected Landscape (ii) supervision of civil works.
- The Consultant shall have at least of 10 years General working experience. Weighted score for evaluation is 30%;

*Note: the MDF reserves it's right to verify submitted references and use obtained information for evaluation purposes.*

The attention of interested Consultants is drawn to paragraph 1.9 of the World Bank's [\*Guidelines: Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers - January 2011, revised July, 2014 \("Consultant Guidelines"\)\*](#), setting forth the World Bank's policy on conflict of interest.

Consultants may associate with other firms. (Please take into account that form of association acceptable for the World Bank is either sub-consultancy or Joint Venture and submission must clearly indicate the nature of the association. The experience of sub-consultants will not be taken into account while evaluating the corporate experience of the consultant).

Experience in the projects relevant to the assignment should be submitted in the Form N1 uploaded at MDF website on the following link: <http://mdf.org.ge/wp-content/uploads/2014/02/Form-for-References.pdf>

The consultants are strongly recommended to limit their Expression of Interest to 30 pages. Company brochures may be included as an Annex, and will not be affected by the limit of 30 pages.

A Consultant will be selected in accordance with the Quality and Cost Based Selection Method (QCBS) set out in Section II of the [\*Guidelines: Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers - January 2011, revised July 2014.\*](#)

Further information can be obtained at the address below during office hours from 09:00 a.m. to 18:00 p.m. at Procurement Unit of MDF, Phone number: +99532 2437001, extension 414, 444 Mrs. Eka Ezugbaia, World Bank Procurement Consultant.

Expressions of interest must be delivered in English in a written form to the address below (in person, or by mail, or by e-mail) by **May 24, 2019, at 15:00 local time.**

**Municipal Development Fund of Georgia**  
**Attn: Mr. George Shengelia, Executive Director of MDF**  
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