

## **Award Notice**



Project Name: Third Regional Development Project (RDP III)

Country: **Georgia** Project Number: **P150696** 

Contract Reference No: #IBRD/RDPIII/CS/QCBS/14-2020

Scope of Contract: Consulting Services for Detailed Designs and Construction Supervision for the Sustainable Visitor Trails

and Mountain Huts for Kazbegi, Pshav-Khevsureti, and Tusheti Protected Areas

Method of Selection: Quality and Cost Based Selection (QCBS)

Duration of the assignment: The timeframe for implementing the overall investment program is 24 months (Inception and

Design in 6 months, Supervision – 18 months), followed by 12 Months defect Liability period for each contract;

Contract Signature Date: October 26, 2020 Evaluation Currency: GEL (Georgian Lari)

**Short-Listed Consultants:** 

- Joint Venture of Thymio Papayannis and Associates S.A (TPA) (Greece), SALFO and Associates S.A (Greece) and Social Cooperative Enterprise (KOINSEP)Paths of Greece;
- Joint Venture of "Juta- Shatili Omalo Trail" consisting with Adventure Tourism Development Association, Geoinformation Systems and Remote Systems Consulting Center Geographic and Expertise, Construction, Design;
- Joint Venture of Eptisa Servicious de Ingenieria S.L (Spain), Ingennus Urban Consulting S.L.P (Spain) and Hidria Ciencia, ambiente y desarrollo S.L (Spain);
- Joint Venture of Cresolus SA (Panama) and Saunders Group Ltd (Georgia);

**Note:** By proposal submission deadline two following firms submitted Proposals:

- Joint Venture of Thymio Papayannis and Associates S.A (TPA) (Greece), SALFO and Associates S.A (Greece) and Social Cooperative Enterprise (KOINSEP)Paths of Greece;
- Joint Venture of "Juta- Shatili Omalo Trail" consisting of Adventure Tourism Development Association (Georgia), Geoinformation Systems and Remote Systems Consulting Center Geographic (Georgia) and Expertise, Construction, Design (Georgia);

Two following short-listed Consultants did not submit the Proposals:

- Joint Venture of Eptisa Servicious de Ingenieria S.L (Spain), Ingennus Urban Consulting S.L.P (Spain) and Hidria Ciencia, ambiente y desarrollo S.L (Spain);
- Joint Venture of Cresolus SA (Panama) and Saunders Group Ltd (Georgia);

## **Awarded Consultant:**

Name: Joint Venture of "Juta- Shatili - Omalo Trail" consisting of - Adventure Tourism Development Association (Georgia), Geoinformation Systems and Remote Systems Consulting Center Geographic (Georgia) and Expertise, Construction, Design (Georgia);

Address: Georgia, Tbilisi, Saburtalo district, Gamsakhurdia Avenue N27;

**Technical score: 82.29** 

Specific experience of the consultant (as a firm) relevant to the assignment: 8.90

Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference: 25.88

• Key Experts' qualifications and competence for the Assignment: 47.51

Financial score: 100

**Read out price:** GEL 1,017,555.00 (Excluding of all indirect local taxes) **Final evaluated price:** GEL 1,017,555.00 (Excluding of all indirect local taxes)

Final score: 85.83 Final ranking: 1

**Final negotiated price:** The total ceiling for *Part A: Inception and Evaluation, Part B: Design Services and Part C: Construction Supervision Services* is: GEL 1,017,555.00 exclusive of local indirect taxes. The amount of such taxes (VAT) is GEL 183,159.90.

## **Disqualified Consultant:**

**Name:** Joint Venture of Thymio Papayannis and Associates S.A (TPA) (Greece), SALFO and Associates S.A (Greece) and Social Cooperative Enterprise (KOINSEP)Paths of Greece;

Address: Voukourestiou 23, Athina 106 71, Greece

**Technical score:** 77.72

• Specific experience of the consultant (as a firm) relevant to the assignment: 8.54

Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference: 22.30

• Key Experts' qualifications and competence for the Assignment: 46.88

Financial score: 0

**Read out price:** EUR 974,700.00 (*Excluding of all indirect local taxes*) **Reason for disqualification during the Evaluation of Financial Proposal:** 

In accordance with RFP, Section 2. Instructions to Consultants, Clause 16.4 – "The Financial Proposal should state local costs in the Client's country currency (local currency)" "Consultants stating local costs other than in Client's local currency shall be rejected". The JV provided the whole Proposal in foreign currency (EURO).

## George Shengelia

Executive director Municipal Development Fund of Georgia გიორგი შენგელია

აღმასრულებელი დირექტორი

დირექცია